
4Q13 Results



4Q13 Results

Record EBITDA of R\$2.8 billion and Free Cash Flow of R\$1.3 billion in 2013

Key Figures	Unit	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Pulp Production	000 t	1,358	1,347	1,370	1%	-1%	5,259	5,299	-1%
Pulp Sales	000 t	1,441	1,301	1,510	11%	-5%	5,198	5,357	-3%
Net Revenues	R\$ million	1,958	1,841	1,853	6%	6%	6,917	6,174	12%
Adjusted EBITDA ⁽¹⁾	R\$ million	823	762	753	8%	9%	2,796	2,253	24%
EBITDA margin	%	42%	41%	41%	1 p.p.	1 p.p.	40%	36%	4 p.p.
Net Financial Result ⁽²⁾	R\$ million	(599)	(226)	(260)	165%	130%	(2,054)	(1,696)	21%
Net Income (Loss)	R\$ million	(185)	57	48	-	-	(698)	(698)	-
Free Cash Flow⁽³⁾	R\$ million	746	122	399	513%	87%	1,268	836	52%
Gross Debt (US\$)	US\$ million	4,172	4,254	5,269	-2%	-21%	4,172	5,269	-21%
Gross Debt (R\$)	R\$ million	9,773	9,487	10,768	3%	-9%	9,773	10,768	-9%
Cash ⁽⁴⁾	R\$ million	1,924	1,246	3,023	54%	-36%	1,924	3,023	-36%
Net Debt	R\$ million	7,849	8,240	7,745	-5%	1%	7,849	7,745	1%
Net Debt/EBITDA LTM	x	2.8	3.0	3.4	-0.2 x	-0.6 x	2.8	3.4	-0.6 x
Net Debt/EBITDA LTM (US\$) ⁽⁵⁾	x	2.6	2.9	3.3	-0.4 x	-0.7 x	2.6	3.3	-0.7 x

(1) Adjusted by non-recurring and non-cash items | (2) Includes results from financial investments, monetary and exchange variation, mark-to-market of hedging and interest

(3) Does not include the sale of assets | (4) Includes the hedge fair value | (5) For covenants purposes

4Q13 Highlights

- Net Debt/EBITDA in dollars of **2.6x** (Sept/13: 2.9x | Dec/12: 3.3x). Including receipt of the second payment from the land sale in the amount of R\$903 million, most of it received in January 2014, this ratio would have been **2.3x** in dollars and 2.5x in reais.
- Gross debt was R\$9,773 million, up 3% over 3Q13 but down 9% over 4Q12.
- The cost of debt in dollars was 4.6% p.a. (3Q13: 4.5% p.a. | 4Q12: 5.2% p.a.). Considering the buyback of the open balance of the 2020 bonds announced in January, the cost of the debt in dollars would have been 4.0% p.a.
- Pulp production of 1.4 million t, up 1% over 3Q13 but down 1% over 4Q12. In 2013, production reached 5.3 million t.
- Pulp sales were 1.4 million t, increasing 11% quarter-on-quarter but falling 5% year-on-year. LTM sales reached 5.2 million t.
- Record quarterly net revenue of R\$1,958 million (3Q13: R\$1,841 million and 4Q12: R\$1,853 million).
- Cash cost closed 2013 at R\$505/t, up 6.7% over 2012. Excluding the dollar appreciation against the real effect and the impact of the rains at the Aracruz Unit (ES), the increase would have been of 4.6%, below 2013's inflation.
- Record adjusted quarterly EBITDA of R\$823 million, up 8% over 3Q13, primarily due to the higher sales volume. Year-on-year, the 9% increase was due to the higher average net price in reais. LTM EBITDA totaled **R\$2,796 million**, the greatest since Fibria's creation and up 24% over 2012.
- EBITDA margin of 42%, 1 p.p. greater than in 3Q13 and 4Q12, respectively.
- EBITDA/t of R\$571 (US\$ 251/t) in the quarter, down 2% quarter-on-quarter and up 15% year-on-year 4Q12.
- Free cash flow of R\$746 million, 6 times greater than in 3Q13 with improved working capital and higher EBITDA. In 2013, free cash flow reached **R\$1,268 million** (US\$113/t), up 52% over 2012, representing **8.3%** free cash flow yield on December 31, 2013.
- CAPEX 2013: R\$1,287 million, in line with the guidance.
- Fibria was once again chosen to be part of the 2014 portfolio of the BM&FBovespa's Corporate Sustainability Index. The Company was also recognized as the industry leader in the forestry resources and paper sector.
- III Annual Investor Meeting in New York – Fibria Day on December 3, 2013.
- The Company adhered to the REFIS program and made payment on IRPJ and CSLL debts related to taxation of earnings of its foreign subsidiaries in the total amount of R\$560 million, with effective cash disbursement of R\$392 million (more details on page 4).
- On December 30, 2013, Fibria concluded the sale of 206 thousand ha of land for the potential amount of R\$1.65 billion, receiving R\$500 million as a down payment in 4Q13.

Subsequent Events

- Receipt of R\$605 million relative to part of the payment of the land sale occurred until January 29, 2014.
- Announcement of the redemption of 100% of the total balance of the 2020 Bonds, equivalent to US\$690 million.

Market Cap – December 31, 2013:

R\$15.3 billion | US\$6.5 billion
 FIBR3: R\$27.65
 FBR: US\$11.68
 Outstanding Shares:
 553,934,646 common shares

Conference Call: January 30, 2014

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Executive Summary

In 2013, the pulp market saw new capacity come on-stream, but also saw closures announced throughout the period, representing approximately 1.1 million t, helping balance the industry's supply (net increase of approximately 515 thousand tons). On the demand side, there was an increase in eucalyptus pulp shipments in the year, especially to China and North America. Hardwood producers' inventories began falling in August, closing the year at 39 days, in line with the historical average. As a result of these events, the average pulp price in dollars increased 5% as compared to 2012. In parallel, the appreciation of the dollar throughout the year continued to drive the pulp price in reais, the increase in which was a significant factor in Fibria's record adjusted annual EBITDA. With the higher EBITDA and the receipt of the first installment from the land sale, as discussed below, leverage fell in January to 2.6x in dollars.

On November 13, 2013, Fibria signed a binding contract with Parkia Participações S.A. for the sale of certain properties located in São Paulo, Mato Grosso do Sul, Bahia and Espírito Santo states representing a total of approximately 210,000 hectares. On December 30, 2012, after obtaining the required regulatory approvals and the conclusion of Parkia's confirmation audit, the First Addendum to the Share Purchase and Sale Agreement and Other Covenants was concluded and signed, adjusting the total area of the transaction to approximately 206 thousand hectares of land for the total amount of R\$1.4 billion. The Company received R\$500 million in December 30, 2013 and R\$605 million occurred until January 29, 2014. The payment of the remaining balance of R\$298 million is expected to be received in 1Q14. An additional amount of up to R\$248 million may be received by the Company in three payments on the 7th, 14th and 21st anniversaries of the purchase and sale agreement, with the amount to be received determined as a function of the appreciation of the lands on each anniversary. On the same date, the Company signed forest partner and forest supply contracts, both with terms of up to 24 years. The transaction generated net capital gains on income tax and social contribution of R\$527 million. There was no effective cash disbursement for the payment of these taxes due to the tax loss generated in 2013.

Fibria chose to pay Corporate Income Tax (IRPJ) and Social Contribution on Net Income (CSLL) debts payable up to December 31, 2012 deriving from the application of Article 74 of Provisory Measure 2.158-35/01 regarding taxation of earnings of its foreign subsidiaries. The total amount payable, when paid in full with reduction of 100% of penalties and fines, including individual fines, late fees and legal charges, totaled R\$560 million, recorded in 4Q13. Of this amount, the Company used tax loss and negative social contribution base credits to offset R\$168 million or 30% of the principal, for an effective cash disbursement of R\$392 million.

In 4Q13, pulp production was 1.4 million t, up 1% quarter-on-quarter due to no scheduled maintenance downtimes, partially offset by the impact of the rains at the Aracruz Unit (ES), which also explains, in large part, the 1% year-on-year decline. Sales volume totaled 1.4 million t, equivalent to 106% of the production in the quarter, and up 11% over 3Q13 with seasonality in the period, driven by Europe. In 2013, Fibria's sales totaled 5.2 million t (98% of period production), down 3% as compared to 2012 when we saw record sales volumes and inventories below 50 days. In addition, availability was reduced as a result of lower production volume. Inventories closed 2013 at 50 days.

The cash cost of production for the year was R\$505/t, up 6.7% over 2012, largely due to the higher wood cost, foreign exchange and higher cost of inputs. Excluding the dollar's appreciation effect and the impact of the rains in Aracruz Unit, the increase would have been below 2013's inflation. In the quarter, cash cost was R\$466/t, down 7% quarter-on-quarter due to the absence of scheduled maintenance downtimes and the lower wood cost with less third-party wood as a share of the total, partially offset by the impact of the rains in Aracruz Unit (R\$7/t in consolidated cash cost). Year-on-year, the 5% increase was chiefly due to the greater impact of wood with higher transportation costs and increased consumption of inputs (largely explained by the rains in Aracruz Unit), in addition to the R\$7/t impact of foreign exchange. Fibria will continue to pursue opportunities to control costs and improve operating efficiency.

4Q13 Results

4Q13 adjusted EBITDA totaled R\$823 million, a record quarterly result, with margin at 42%. In the year, adjusted EBITDA grew 24% to the best result since the Company's creation. Quarter-on-quarter, this figure was up 8% on the higher sales volume while year-on-year, EBITDA grew 9% due to the higher net pulp price in reais (+11%), in turn explained by the dollar's average appreciation against the real (11%). LTM EBITDA totaled R\$2,796 million, up 24% over 2012 EBITDA (R\$2,253 million), with margin at 40%. Free cash flow in the quarter was R\$746 million, compared to R\$122 million and R\$399 million in 3Q13 and 4Q12, respectively (more details on page 15), due to the improved working capital (excluding the one-off effect of the land sale) and increased EBITDA. In 2013, cash flow generation was R\$1,268 million, up 50% over the previous year, representing 8.3% free cash flow yield on December 31, 2013.

The negative financial result of R\$599 million in 4Q13, as compared to negative R\$226 million in 3Q13, is explained by the greater impact of foreign exchange variations on the dollar-denominated debt, with the dollar up 5% at the end of the period, and on hedge operations, especially debt swaps. Year-on-year, the increased expense is explained by the dollar's appreciation against the real, partially offset by the 16% decline in expenses with interest even as the dollar rose 11%, demonstrating the Company's efforts to reduce its cost of debt.

Gross debt in dollars was US\$4,172, down 2% and 21% quarter-on-quarter and year-on-year, respectively. Considering the receipt of the first payment for the land sale in the amount of R\$500 million and the operating cash flow, Fibria closed the year with cash position of R\$1,924 million. Net debt/EBITDA in dollars closed the period at 2.6x and, including the receipt of the second payment for the land sale in the amount of R\$903 million (R\$605 million already received until January 29, 2014), this ratio would have been 2.3x in dollars and 2.5x in reais. In January, Fibria announced the repurchase of 100% of the total outstanding balance of the 2020 Bonds, equivalent to US\$690 million with an annual coupon of 7.5%. The settlement will take place in March, 2014. With this, the pro-forma cost of debt in dollars would fall to 4.0% p.a., from the current 4.6% p.a., generating annual savings of approximately US\$52 million in interest payments.

As a result of these factors, Fibria posted losses of R\$185 million in 4Q13, against profits of R\$57 million 3Q13 and R\$48 million in 4Q12 (more information on page 11). Losses for the year totaled R\$698 million, primarily explained by the dollar's appreciation against the real in the period and the impact of income tax and social contribution due to expenses with adherence to REFIS.

Pulp Market

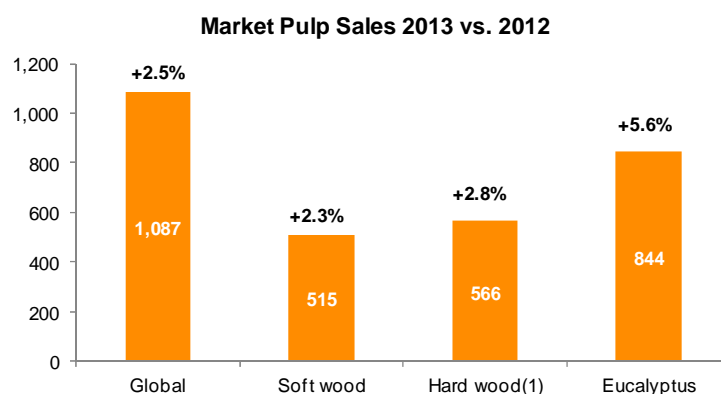
The positive expectations for the pulp market in 2013 were confirmed throughout the year. Despite the new pulp capacities, factory closures in several regions ameliorated the market impact of these new volumes coming on-stream as new paper production capacities drove pulp demand for important markets.

According to the Pulp and Paper Products Council (PPPC) statistics, world woodfree Printing & Writing paper production remained practically stable during the first 11 months of 2013 as compared to the same period of the previous year (-0.6%) despite structural changes in the graphic papers market over recent years. On the other hand, tissue paper production grew 2.4% from January to November of 2013¹.

In 4Q13, world pulp sales totaled 11.5 million, up 1.4% and 2.1% quarter-on-quarter and year-on-year, respectively, according to PPC World-20 report. Pulp producers' inventories followed the rising demand and fell throughout the quarter. Hardwood producer inventories closed the year at 39 days, after falling 3 days from levels reported at the end of September. In addition, the quarter was marked by an increase in the price difference between softwood and hardwood pulp, reaching US\$136/t at the last PIX/FOEX for Europe published in 2013, up US\$33/t in the period.

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World pulp sales increased 2.5% or 1.1 million t in 2013 as compared to the previous year. The favorable market fundamentals allowed for an stability in the ratio of shipment to capacity in 93% as compared to the average recorded in 2012 and, due to rising capacity, producers' inventories closed the year at 33 days, only one day above the level posted at the close of 2012.



(1) Includes Pulp Eucalyptus Sales

The solid performance of the world pulp market was chiefly driven by the increase in BEKP sales, which correspond to approximately 80% of these additional volumes. Eucalyptus pulp sales were up 5.6% or 844 thousand t in 2013, mainly due to the United States (+11.9%) and China (+23.0%), where most of the new paper capacities were installed in the year.

After a very positive year for the pulp market, some challenges are expected for 2014. Despite new pulp factories coming on-stream, expectations of better U.S. and European economic performance when compared to previous periods, combined with new paper machines that became operational in 2013 and other investments expected for the year should support an increase in the demand.

¹Includes some selected countries: North America, East Europe, Brazil, Asia/Africa (excludes China). Source: PPPC World Tissue Paper Flash Report, October 2013.

Production and Sales

Production ('000 t)	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Pulp	1,358	1,347	1,370	1%	-1%	5,259	5,299	-1%
Sales Volume ('000 t)								
Domestic Market Pulp	112	116	141	-3%	-20%	448	531	-16%
Export Market Pulp	1,329	1,185	1,369	12%	-3%	4,750	4,826	-2%
Total sales	1,441	1,301	1,510	11%	-5%	5,198	5,357	-3%

Pulp production totaled 1,358 thousand t in 4Q13, up 1% quarter-on-quarter, mainly due to the absence of scheduled maintenance downtimes though partially offset by the impact of the rains in Espírito Santo State on the Aracruz Unit. The latter explains the 1% year-on-year decline. In the year, production fell 1% as compared to 2012, chiefly the result of the lesser number of days in 2013 and the impact of the rains at the Aracruz Unit. Pulp inventories totaled 743 thousand t (50 days), down 10% over 3Q13 – 827 thousand t (56 days) and up 8% over 4Q12 – 690 thousand t (46 days).

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The chart below shows the calendar for scheduled maintenance downtimes at Fibria units in 2014.

Fibria's Maintenance Downtimes Schedule – 2014								
Mill	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Aracruz "A"								
Aracruz "B"								
Aracruz "C"								
Jacareí								
Três Lagoas								
Veracel								

Pulp sales totaled 1,441 thousand t, up 11% quarter-on-quarter due to seasonality, as well as improved sales to Europe for an additional 70 thousand t. Sales fell 5% as compared to 4Q12, when the Company achieved record sales and inventory below 50 days, generating a need to recompose inventories in 2013. In the year, Fibria's sales totaled 5,198 thousand t, down 3% over 2012. In 4Q13, sales to Europe represented 36% of the total sales volume, followed by North America at 30%, Asia with 26% and Latin America at 8%. Pulp sales volumes represented 106% of the 4Q13 production and 98% of 2013's production.

Results Analysis

Net Revenues (R\$ million)	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Domestic Market Pulp	132	140	147	-6%	-10%	504	509	-1%
Export Market Pulp	1,809	1,681	1,688	8%	7%	6,342	5,598	13%
Total Pulp	1,941	1,821	1,835	7%	6%	6,845	6,106	12%
Portocel	17	20	18	-17%	-7%	72	68	7%
Total	1,958	1,841	1,853	6%	6%	6,917	6,174	12%

Quarterly net revenue was a record R\$1,958 million in 4Q13, up 6% over 3Q13 as a result of the higher sales volume. Compared to 4Q12, revenue increased 6% as a result of the 11% higher average net price in reais, in turn the result of the average 11% rise in the foreign exchange rate. In 2013, net revenue was a record R\$6,917 million, 12% higher than the revenue reported for 2012.

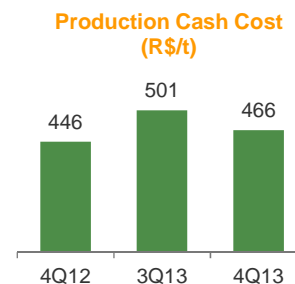
The cost of goods sold (COGS) was 7% higher quarter-on-quarter due to the higher sales volume, partially offset by the improved cash cost of production, as described below. Year-on-year, COGS was stable as the higher cash cost and foreign exchange impacts, especially on freight, offset the lower sales volume.

The cash cost of pulp production was R\$466/t in 4Q13, down 7% quarter-on-quarter, primarily due to the absence of scheduled maintenance downtimes in the quarter and the lower cost of wood, in turn explained by the reduction of third-party wood (4Q13: 5% | 3Q13: 11%). These effects were partially offset by the impact of the rains in Aracruz Unit of R\$7/t in Fibria's cash cost in 4Q13, that caused a higher need for chemicals, energy and wood consumption. The 5% year-on-year rise was due to the higher cost of wood transportation, increased energy and wood use (largely explained by the rains in Espírito Santo State), and the R\$7/t impact of the dollar's average appreciation (11%). These impacts were partially offset by the lower fixed cost (with reduced payroll taxes beginning in January, 2013) and lower expenditures with maintenance services (R\$4/t) as part of cost reduction plans. Cash cost for the year was R\$505/t, up 6.7% over 2012, in large part explained by the higher cost of wood, foreign exchange and greater expenses with inputs. Inflation for 2013 was 5.9% (IPCA) while the dollar rose 11% against the real and approximately 15% of cash cost is pegged to the dollar. If we exclude the R\$7/t foreign exchange impact and the non

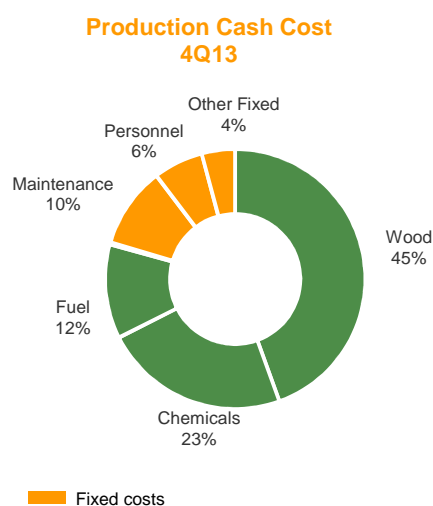
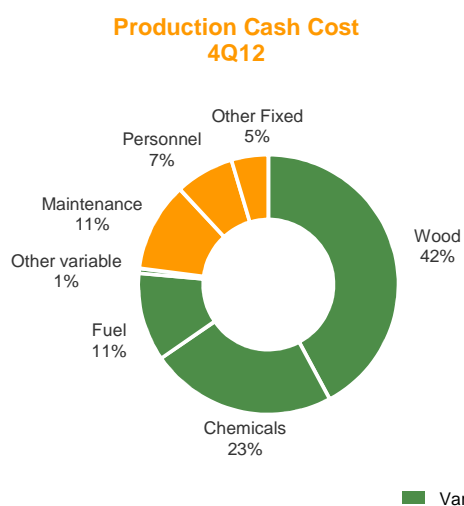
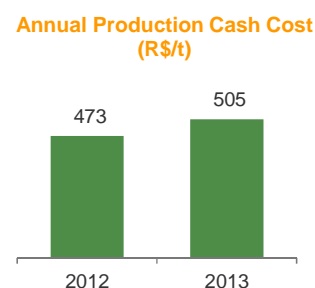
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recurring R\$2/t resulting from the rains at the Aracruz Unit, the increase in annual cash cost would have been 4.6%, therefore, below inflation for the period. For 2014, the Company expects impacts on cash cost related to the increase in third-party wood that Fibria will seek to minimize through operational improvements, maintaining the target of keeping cash cost increases below inflation. The table below shows the evolution of cash cost of production and the explanations for the main variations in the quarter and year:

Pulp Cash Cost	R\$/t
3Q13	501
Espírito Santo state rain impact (higher use of raw materials and higher wood cost)	7
Maintenance Downtime	(20)
Wood (lower use of third party wood - 4Q13: 5% 3Q13: 11%)	(15)
Higher utilities results (power sale)	(4)
Lower input prices	(3)
4Q13	466



Pulp Cash Cost	R\$/t
4Q12	446
Wood (higher transportation costs)	14
Exchange rate	7
Espírito Santo state rain impact (higher use of raw materials and higher wood cost)	7
Lower expenses with maintenance services	(4)
Lower fixed cost (payroll benefits)	(5)
Others	1
4Q13	466

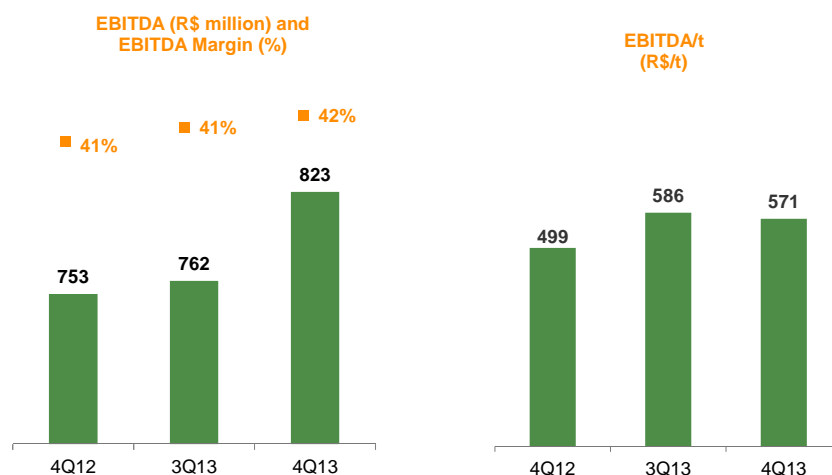


Selling expenses totaled R\$95 million in 4Q13, up 5% quarter-on-quarter as a result of the higher sales volume, partially offset by lower expenses at terminals. Year-on-year, selling expenses were up 31% due to greater expenses at terminals, an effect of the geographic sales mix, and foreign exchange impacts, with the dollar up 11%, on average, against the real. It should be noted that the ratio of selling expenses over net revenue remained stable at 5% as compared to both periods.

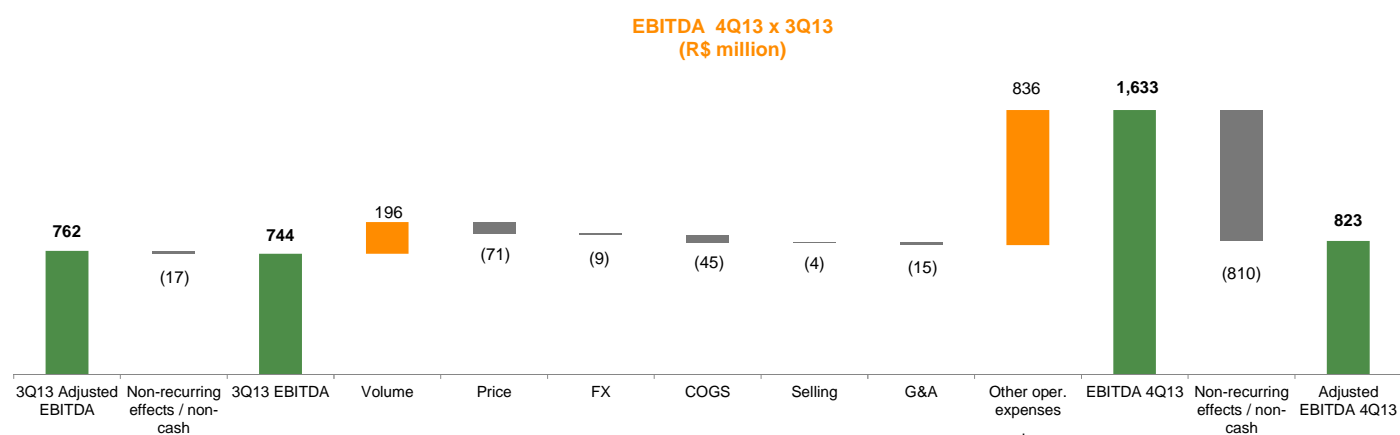
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Administrative expenses totaled R\$88 million, up 20% and 13% quarter-on-quarter and year-on-year, respectively, as a result of greater expenses with third-party services and consulting.

Other operating revenue (expense) totaled a revenue of R\$825 million in 4Q13, as compared to an expense of R\$11 million in 3Q13 and a revenue of R\$137 million in 4Q12, chiefly due to the capital gains of R\$799 million due to the land sale concluded on December 30.



Adjusted EBITDA reached R\$823 million in 4Q13 with margin at 42%. Quarter-on-quarter, EBITDA increased 8%, primarily due to the higher sales volume. The 9% year-on-year increase with a 1 p.p. margin expansion is explained by the 11% higher average net pulp price in reais, in turn the result of the dollar's average 11% rise against the real, partially offset by the decrease in sales volumes. The graph below shows the main variations in the quarter:



(1) Includes capital gain effect of the land deal

Financial Result

(R\$ million)	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Financial Income (including hedge result)	(84)	60	(4)	-	-	(116)	(34)	241%
Interest on financial investments	19	24	28	-21%	-32%	99	150	-34%
Hedging ⁽¹⁾	(103)	36	(32)	-	-	(215)	(184)	17%
Financial Expenses	(138)	(144)	(165)	-4%	-16%	(576)	(683)	-16%
Interest - loans and financing (local currency)	(51)	(51)	(48)	0%	6%	(198)	(192)	3%
Interest - loans and financing (foreign currency)	(87)	(93)	(117)	-6%	-26%	(378)	(491)	-23%
Monetary and Exchange Variations	(356)	(68)	(58)	424%	514%	(933)	(734)	27%
Foreign Exchange Variations - Debt	(346)	(55)	(52)	529%	565%	(927)	(808)	15%
Foreign Exchange Variations - Other	(10)	(13)	(6)	-	67%	(6)	74	-108%
Other Financial Income / Expenses⁽²⁾	(21)	(74)	(33)	-72%	-36%	(429)	(245)	75%
Net Financial Result	(599)	(226)	(260)	165%	130%	(2,054)	(1,696)	21%

⁽¹⁾Change in the marked to market (4Q13: R\$(464) million | 3Q13: R\$(366) million) added to received and paid adjustments.

⁽²⁾R\$ 6 million out of R\$22 million refer to financial charges from bond buyback in 4Q13.

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Revenue from interest on investments was R\$19 million, down 21% over 3Q13, chiefly due to the decline in securities in the period. Funds received in December from the land sale and the discount on receivables did not impact interest revenue in the period, as they were invested on the last days of the month. As compared to 4Q12, the 32% decline is explained by the use of cash for settlement of debt at less attractive costs. The result of hedge operations was negative R\$103 million, with R\$98 million due to the negative variation in the fair value of debt hedge instruments (see the derivatives section below).

Financial expenses with interest on loans and financing totaled R\$138 million in 4Q13, down 4% quarter-on-quarter, primarily due to amortizations in the period. Year-on-year, the 16% (R\$27 million) decrease was chiefly the result of the reduction in dollar-denominated debt between the periods.

Financial expenses with foreign exchange variations on dollar-denominated debt (95% of total gross debt) were R\$346 million, compared to expenses of R\$55 million in 3Q13. This increased expense was chiefly due to the variation in the closing dollar in the period (4Q13: R\$2.34 | 3Q13: R\$2.23). As compared to 4Q12, there was a R\$294 million increase in expenses as a result of the dollar's greater appreciation against the real.

Other financial revenue and expense totaled an expense of R\$21 million, a difference of R\$53 million over 3Q13, chiefly the result of a lower repurchase of the 2020 bonds as compared to the previous quarter, causing a lesser accounting effect of expenses incurred with these operations (R\$17 million in this quarter). The same factor explains the variation as compared to 4Q12.

Mark-to-market of derivatives on December 31, 2013 was negative R\$464 million (with negative R\$12 million in operational hedge and negative R\$452 million in debt hedge), compared to negative mark-to-market of R\$366 million on September 30, 2013, for a decline of R\$98 million. This result is mainly explained by the depreciation of the real in the period, impacting open debt swaps. The cash impact of swaps maturing in the period was R\$5 million, for an impact on the financial result of R\$103 million. The table below shows the derivative position at the end of December:

Swaps	Maturity	Notional		Fair Value	
		dec/13	sep/13	dec/13	sep/13
Receive					
US Dollar Libor (2)	may/19	\$ 540	\$ 571	R\$ 1,267	R\$ 1,275
Brazilian Real CDI (3)	aug/20	R\$ 822	R\$ 831	R\$ 1,036	R\$ 1,024
Brazilian Real TJLP (4)	jun/17	R\$ 448	R\$ 478	R\$ 425	R\$ 457
Brazilian Fixed (5)	dec/17	R\$ 559	R\$ 580	R\$ 450	R\$ 465
Receive Total (a)				R\$ 3,178	R\$ 3,221
Pay					
US Dollar Fixed (2)	may/19	\$ 540	\$ 571	R\$ (1,252)	R\$ (1,263)
US Dollar Fixed (3)	aug/20	\$ 423	\$ 428	R\$ (1,186)	R\$ (1,130)
US Dollar Fixed (4)	jun/17	\$ 276	\$ 294	R\$ (651)	R\$ (656)
US Dollar Fixed (5)	dec/17	\$ 273	\$ 284	R\$ (542)	R\$ (526)
Pay Total (b)				R\$ (3,631)	R\$ (3,575)
Net (a+b)				R\$ (453)	R\$ (354)
Option					
US Dollar Options	up to 12M	\$ 1,122	\$ 912	R\$ (12)	R\$ (13)
Options Total (d)				R\$ (12)	R\$ (13)
Embedded Derivatives - Forestry Partnership and Standing Timber Supply Agreements					
Receive					
US Dollar Fixed	dec/34	\$ 936		R\$ -	R\$ -
Pay					
US Dollar CPI	dec/34	\$ 936		R\$ -	R\$ -
Embedded Derivatives Total (e)				R\$ -	R\$ -
Net (a+b+c+d+e)				R\$ (464)	R\$ (366)

4Q13 Results

Zero cost collar operations have become more appropriate in the current foreign exchange scenario, especially because of the dollar's volatility, as these operations allow the Company to lock in the exchange rate at the same time that it minimizes the negative impacts of a rapid depreciation of the real. The instrument consists of hedging an exchange range favorable to the cash flow, within which Fibria does not pay nor does it receive adjustments. At the same time that the Company is protected in these scenarios, this feature allows Fibria to capture greater benefits in export revenues in the event of a rising dollar. Currently, the operations have a maximum term of 12 months, coverage of 42% of net foreign exchange exposure and are only used to hedge cash flow exposures.

Derivatives used to hedge the debt (swaps) seek to transform real-denominated debt into dollar-denominated debt or to protect existing debt from unfavorable oscillations in interest rates. Thus, all swap asset legs are matched with the cash flows of the respective hedged debt. The fair value of these operations corresponds to the net present value of expected flows through maturity (45 months, on average) and, therefore, has a reduced cash impact.

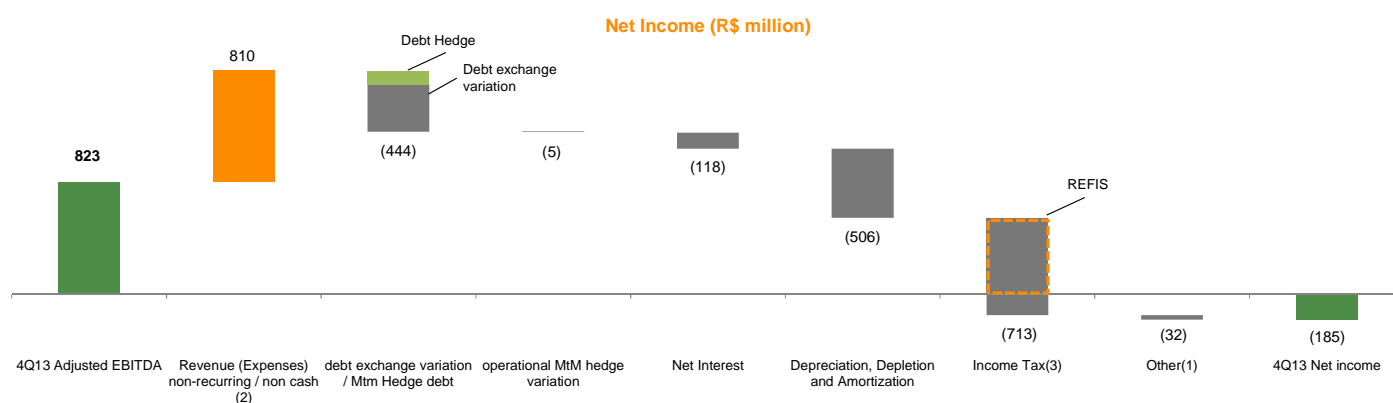
Forest partnership and wood supply contracts on December 30, 2013 are denominated in U.S. dollars per m³ of wood, adjusted according to U.S. inflation as measured by the CPI (Consumer Price Index), which is not considered to be related to inflation in the economies where these areas are located, for an inherent derivative. This instrument, presented in the table above, is a swap of the variations in the US-CPI for the period of the forest partner and wood supply contracts. See note 11 (e) of the 2013 Financial Statements for greater detail and sensitivity analysis of the fair value in the event of acute variations in the US-CPI.

All of the financial instruments were contracted in accordance with the guidelines established by the Market Risk Management Policy, and are conventional instruments without leverage or margin calls, duly registered with CETIP (Securities Custody and Financial Settlement Clearinghouse), with cash impacts only upon their respective maturities and amortizations. The Company's Governance, Risk and Compliance area is responsible for the verification and control of positions involving market risk and independently reports administratively to the CEO and functionally to the Statutory Audit Committee and other areas and committees involved in the process, ensuring implementation of the policy. Fibria's Treasury area is responsible for the execution and management of financial operations.

Net Income

In 4Q13, the Company posted losses of R\$185 million, compared to profit of R\$57 million and R\$48 million in 3Q13 and 4Q12, respectively. This variation was chiefly explained by the negative financial result, in turn driven by the impact of dollar's appreciation against the real on debt and the increased expense with income tax and social contribution with adherence to REFIS. The same factors explain, in large part, the annual loss of R\$698 million. Excluding the non-recurring effects (capital gains on fixed assets disposals, income taxes expenses when adhering the Refis program, fiscal credits and contingencies recovered and financial expenses due to bonds buyback), exchange variation and debt hedging, the profit would have been of approximately R\$323 million in 4Q13 and R\$834 million in 2013.

4Q13 Results



(1) Includes financial income, other monetary and exchange variations, other financial income/expenses, non recurring/non cash expenses

(2) Includes capital gain effect of the land deal

(3) Includes R\$560 millions payment of REFIS

Debt

	Unit	Dec/13	Sep/13	Dec/12	Dec/13 vs Sep/13	Dec/13 vs Dec/12
Gross Debt	R\$ million	9,773	9,487	10,768	3%	-9%
Gross Debt in R\$	R\$ million	489	474	796	3%	-39%
Gross Debt in US\$(1)	R\$ million	9,284	9,012	9,972	3%	-7%
Average maturity	months	52	54	63	-2	-11
Cost of debt (foreign currency)	% p.a.	4.6%	4.5%	5.2%	0.1 p.p.	-0.6 p.p.
Cost of debt (local currency)	% p.a.	7.4%	7.4%	7.5%	0.0 p.p.	-0.1 p.p.
Short-term debt(4)	%	15%	16%	11%	-1 p.p.	4 p.p.
Cash in R\$	R\$ million	1,042	787	1,927	32%	-46%
Cash in US\$	R\$ million	1,346	826	1,369	63%	-2%
Fair value of derivative instruments	R\$ million	(464)	(367)	(273)	27%	70%
Cash(2)	R\$ million	1,924	1,246	3,023	54%	-36%
Net Debt	R\$ million	7,849	8,240	7,745	-5%	1%
Net Debt/EBITDA (in R\$)	x	2.8	3.0	3.4	-0.2	-0.6
Net Debt/EBITDA (in US\$)(3)	x	2.6	2.9	3.3	-0.3	-0.7

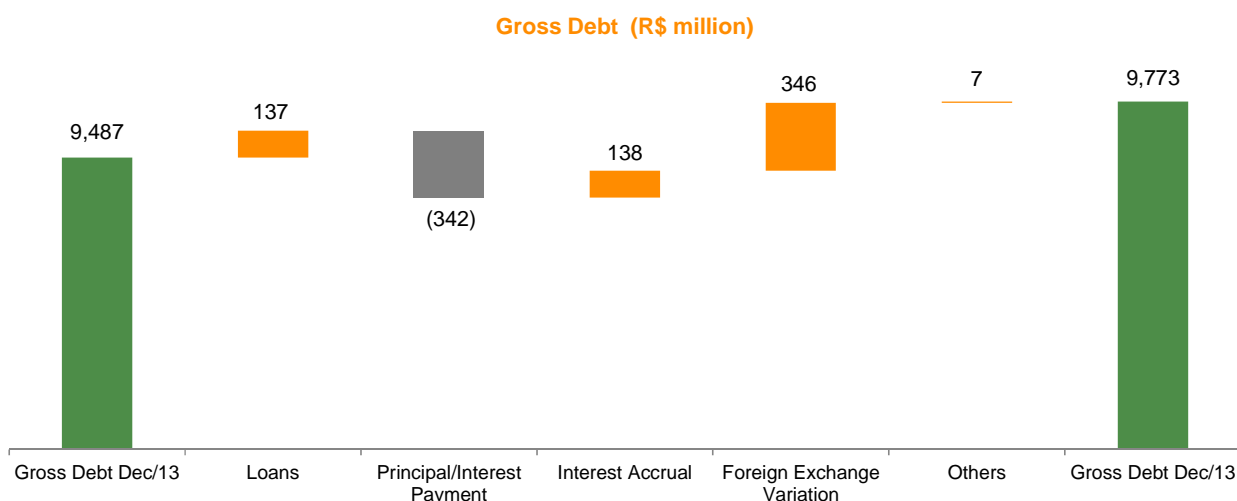
(1) Includes BRL to USD sw ap contracts. The original debt in dollars was R\$7,281 million (75% of the total debt) and debt in reais was R\$2,492 million (25% of the debt)

(2) Includes securities and the fair value of derivative instruments

(3) For covenant purposes

(4) Does not consider the reclassification of the bond 2020 from the long term to the short term

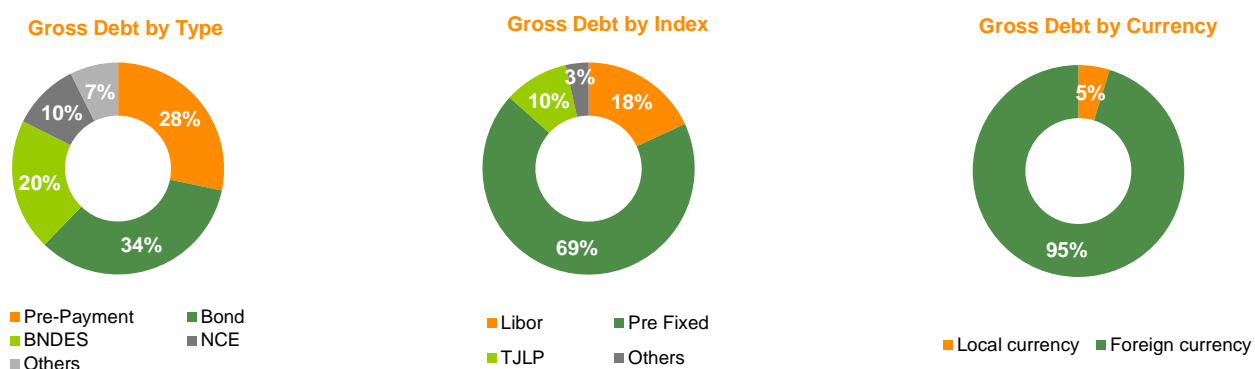
The balance of gross debt on December 31, 2013 was R\$9,773 million, up R\$286 million over 3Q13 explained by the foreign exchange variation in the period. As compared to 4Q12, gross debt fell R\$1.0 billion, primarily as a result of continued liability management initiatives. In the quarter, Fibria repurchased R\$39 million (US\$17 million) of the 2020 Bonds at a rate of 7.50% p.a. and 7.75% p.a. The total repurchases in the year of R\$1,851 million (US\$897 million) will provide annual savings of US\$67 million in interest payments. Fundraising in the quarter primarily derives from BNDES loans. The graph below shows changes in gross debt in the quarter:



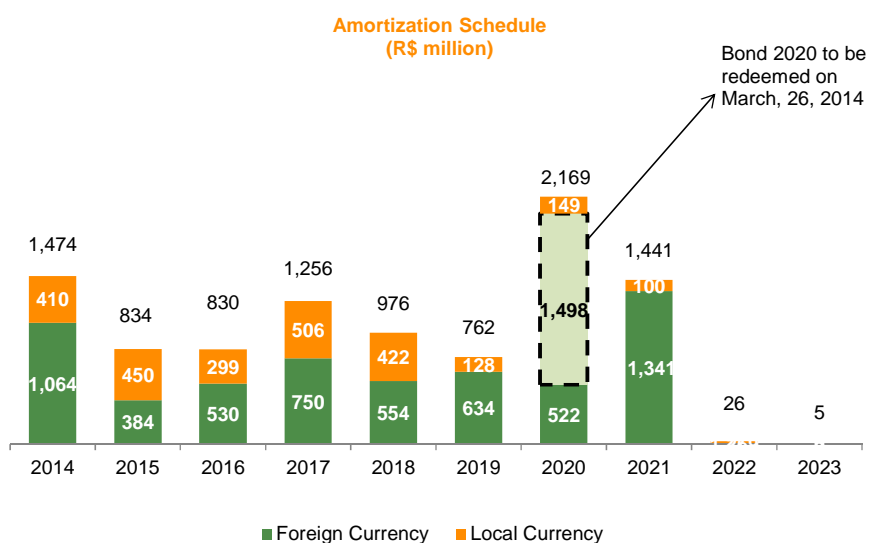
4Q13 Results

Net debt/EBITDA closed the period at 2.6x in dollars and 2.8x in reais. Including the January receipt of the second payment from the land sale in the amount of R\$903 million (R\$605 million already received until January 29, 2014), this ratio would have been 2.3x in dollars and 2.5x in reais.

The average cost of bank debt in local currency in December, 2013 was 7.4% p.a. (Sept/13: 7.4% p.a. | Dec/12: 7.5% p.a.) and the cost in dollars was 4.6% p.a. (Sept/13: 4.5% p.a. | Dec/12: 5.2% p.a.), up quarter-on-quarter, largely as a result of the higher LIBOR. Considering the repurchase of 100% of the outstanding balance of the 2020 Bonds, the cost of debt would be 4.0% p.a., generating annual savings of around US\$52 million in interest payments. The graphs below show Fibria's debt by instrument, indexer and currency (including debt swaps):



The average tenor of total debt was 52 months in December of 2013, compared to 54 months in September of 2013 and 63 months in December of 2012. The repurchase of 2020 bonds in the period did not significantly impact the average tenor of the Company's debt in 4Q13; however, considering the repurchase of the outstanding balance in January of 2014, the average tenor would fall to 47 months. The graph below shows the amortization schedule of Fibria's total debt and pro-forma schedule considering this operation. It is important to highlight that the schedule below does not consider the reclassification from long term to short term of the Bond 2020, due to redemption scheduled for March 26, 2014.



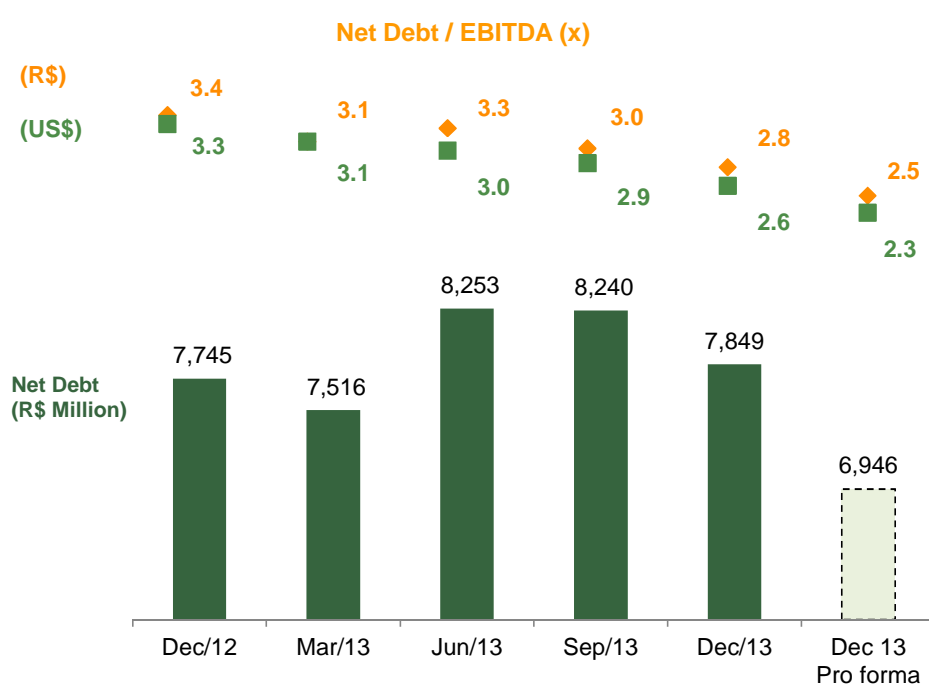
The cash and cash equivalents position on December 31 was R\$1,924 million, including the receipt of the first payment from the land sale in the amount of R\$500 million, operating cash flow and negative R\$464 million mark-to-market of hedge instruments

4Q13 Results

(chiefly debt swaps). Excluding the mark-to-market impact on cash, 44% was invested in local currency in fixed-income public bonds and the remainder, in short- and medium-term investments abroad.

Since May of 2011, the Company has held a revolving credit facility in the total amount of US\$500 million with availability of four years as of contracting. Additionally, in April of 2013, a new revolving credit line was contracted in the total amount of R\$300 million with a term of 5 years and cost of 100% of the CDI + 1.5% p.a. when used (when not in use, the cost in reais will be 0.5% p.a.). Even though they are not in use, these funds help improve the Company's liquidity, such that, in addition to the current cash of R\$1,924 million, Fibria also has R\$1,471 million in unused contracted funds from these stand-by credit facilities with immediately liquidity. Therefore, the ratio of cash, which including these stand-by credit facilities equals R\$3.4 billion, to short-term debt, was 2.3x on December 31, 2013, not considering the reclassification of the bond 2020 from the long term to the short term, due to the redemption scheduled for March 26, 2014.

The graph below shows the evolution of Fibria's debt since December, 2012:



Capital Expenditures

(R\$ million)	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Industrial Expansion	4	4	1	13%	-	8	4	100%
Forest Expansion	13	12	16	6%	-21%	65	66	-2%
Subtotal Expansion	17	16	17	7%	0%	73	70	4%
Safety/Environment	14	8	9	78%	63%	31	47	-34%
Forestry Renewal	187	213	159	-12%	18%	752	653	15%
Advance for wood purchase (partnership program)	28	40	10	-29%	173%	97	77	27%
Maintenance, IT, R&D, Modernization	78	47	55	66%	42%	253	166	52%
Subtotal Maintenance	308	308	233	0%	32%	1,133	943	20%
50% Veracel	20	19	17	10%	20%	81	65	24%
Total Capex	345	343	267	1%	29%	1,287	1,078	19%

Capital Expenditures (CAPEX) in the quarter totaled R\$345 million, stable over 3Q13. As compared to 4Q12, the increase is explained mainly by higher expenses with forest purchases. CAPEX totaled R\$1,287 million in 2013, in line with the R\$1,244 million guidance.

4Q13 Results

For 2014, Management has approved a capital budget of R\$1,520 million. The 18% increase over 2013 is chiefly the result of forest partner contracts signed as a result of the land sale in December of 2013 and a one-off impact of wood purchases, which is expected to continue for 2 to 2.5 years before returning to normal levels.

Free Cash Flow

(R\$ million)	4Q13	3Q13	4Q12	2013	2012
Adjusted EBITDA	823	762	753	2,796	2,253
(-) Capex including advance for wood purchase	(345)	(343)	(267)	(1,287)	(1,078)
(-) Interest (paid)/received	(98)	(92)	(158)	(458)	(520)
(-) Income tax	(11)	(4)	(11)	(31)	(15)
(+/-) Working Capital	388	(189)	116	289	236
(+/-) Others	(10)	(12)	(21)	(41)	(41)
Free Cash Flow⁽¹⁾⁽²⁾⁽³⁾	746	122	410	1,268	836

⁽¹⁾ Does not include the land sale or other asset sales concluded in 2012 and 2013

⁽²⁾ Does not include the payment of the expenses related to bonds buyback

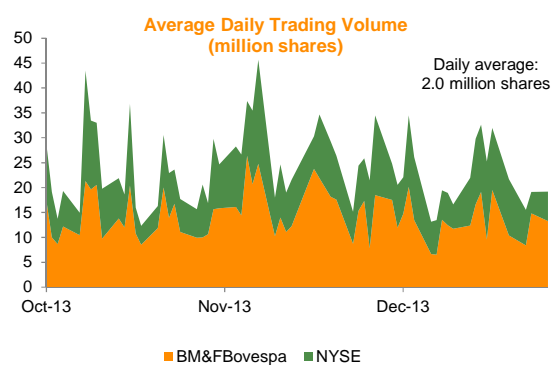
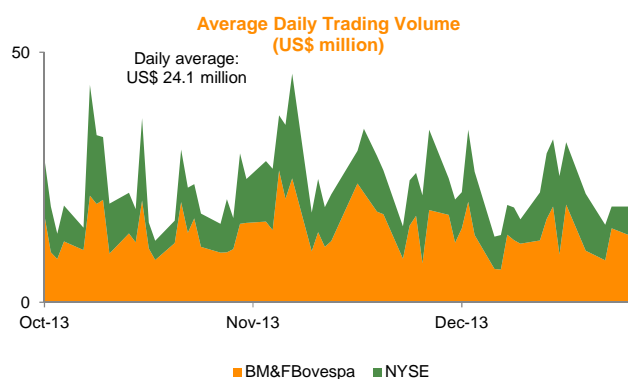
⁽³⁾ Does not include income tax payments due to Refis regarding earnings of foreign subsidiaries

Working capital gave a positive result of R\$388 million in 4Q13, excluding the land sale that impacted the variation in accounts receivable, as compared to the negative R\$189 million in 3Q13. The increase was mainly due to the decrease in accounts receivable, for its part explained by prepayment of receivables in the quarter, in addition to the greater sales volume, impacting falling inventory.

Working capital was the main variation in Fibria's free cash flow in the comparison with both periods, in addition to the 8% increase in EBITDA. It should be noted that adhesion to REFIS with the non-recurring payment of IR and CSLL debt relative to taxation of earnings of foreign subsidiaries in the amount of R\$392 million and the land sale (R\$ 1.4 billion) are not included in this figure. In 2013, free cash flow totaled R\$1,268 million, for an 8.3% free cash flow yield on December 31, 2013.

Capital Market

Equities



The average daily trade volume of Fibria's shares was approximately 2 million, down 35% as compared to 3Q13. The average daily financial volume was US\$24.1 million in 4Q13, down 30% quarter-on-quarter, with US\$14.5 million traded on the BM&FBovespa and US\$9.6 million traded on the NYSE.

Fixed Income

Yield to call	Unit	December 31, 2013	September 30, 2013	December 31, 2012	Dec/13 vs. Sep/13	Dec/2013 vs. Dec/2012
Fibria 2019	%	7.4	7.2	6.9	0.2 p.p.	0.5 p.p.
Fibria 2020	%	5.9	6.0	5.6	-0.2 p.p.	0.3 p.p.
Fibria 2021	%	5.2	5.6	5.1	-0.4 p.p.	0.1 p.p.
Treasury 10 Years	%	3.0	2.6	1.8	0.4 p.p.	1.3 p.p.

Price	Unit	December 31, 2013	September 30, 2013	December 31, 2012	Dec/13 vs. Sep/13	Dec/2013 vs. Dec/2012
Fibria 2019	USD/k	108.7	110.0	112.6	-1%	-3%
Fibria 2020	USD/k	108.6	107.9	111.5	1%	-3%
Fibria 2021	USD/k	109.3	107.1	111.3	2%	-2%

III Fibria Day

On December 3, 2013, Fibria held its third Fibria Day at the New York Stock Exchange (NYSE) to strengthen dialogue and transparency with the market through presentation to approximately 70 U.S. investors and analysts.

Subsequent Events

2020 Bond Redemption

In January the company announced the redemption of 100% of the outstanding balance of Fibria's 2020 bond equivalent to US\$ 690 million, with a cost of 7.5% p.a. The redemption will take place on March 26, 2014. With this operation, the average cost of the existing debt in foreign currency falls from the current 4.6% p.a. to 4.0% p.a. and provides annual interest savings of approximately US\$52 million.

Receipt of the second land sale payment

As part of the payment for the sale of certain lands located in the states of São Paulo, Mato Grosso do Sul, Bahia and Espírito Santo, Fibria received until January 29, 2014 the amount of R\$605 million. The expectation is that the remaining R\$298 million are still received in 1Q14.

Appendix I – Revenue x Volume x Price *

4Q13 vs 3Q13	Sales (Tons)		Net Revenue (R\$ 000)		Price (R\$/Ton)		4Q13 vs 3Q13 (%)		
	4Q13	3Q13	4Q13	3Q13	4Q13	3Q13	Tons	Revenue	Avge Price
Pulp									
Domestic Sales	111,925	115,691	131,906	140,249	1,179	1,212	(3.3)	(5.9)	(2.8)
Foreign Sales	1,329,032	1,185,462	1,809,209	1,681,206	1,361	1,418	12.1	7.6	(4.0)
Total	1,440,957	1,301,154	1,941,115	1,821,454	1,347	1,400	10.7	6.6	(3.8)

4Q13 vs 4Q12	Sales (Tons)		Net Revenue (R\$ 000)		Price (R\$/Ton)		4Q13 vs 4Q12 (%)		
	4Q13	4Q12	4Q13	4Q12	4Q13	4Q12	Tons	Revenue	Avge Price
Pulp									
Domestic Sales	111,925	140,558	131,906	147,126	1,179	1,047	(20.4)	(10.3)	12.6
Foreign Sales	1,329,032	1,369,481	1,809,209	1,687,576	1,361	1,232	(3.0)	7.2	10.5
Total	1,440,957	1,510,039	1,941,115	1,834,702	1,347	1,215	(4.6)	5.8	10.9

2013 vs 2012	Sales (Tons)		Net Revenue (R\$ 000)		Price (R\$/Ton)		2013 vs 2012 (%)		
	2013	2012	2013	2012	2013	2012	Tons	Revenue	Avge Price
Pulp									
Domestic Sales	447,429	530,566	503,649	508,533	1,126	958	(15.7)	(1.0)	17.4
Foreign sales	4,750,337	4,825,990	6,341,772	5,597,725	1,335	1,160	(1.6)	13.3	15.1
Total	5,197,766	5,356,556	6,845,420	6,106,258	1,317	1,140	(3.0)	12.1	15.5

*Does not include Portocel

Appendix II – Income Statement

INCOME STATEMENT - CONSOLIDATED (R\$ million)									
	4Q13		3Q13		4Q12	4Q13 vs 3Q13		4Q13 vs 4Q12	
	R\$	AV%	R\$	AV%	R\$	AV%	(%)	(%)	
Net Revenue	1,958	100%	1,841	100%	1,853	100%	6%	6%	
Domestic Sales	149	8%	160	9%	166	9%	-7%	-10%	
Foreign Sales	1,809	92%	1,681	91%	1,688	91%	8%	7%	
Cost of sales	(1,473)	-75%	(1,380)	-75%	(1,479)	-80%	7%	0%	
Cost related to production	(1,248)	-64%	(1,175)	-64%	(1,274)	-69%	6%	-2%	
Freight	(224)	-11%	(205)	-11%	(205)	-14%	10%	9%	
Operating Profit	485	25%	461	25%	374	20%	5%	30%	
Selling and marketing	(95)	-5%	(91)	-5%	(73)	-4%	5%	31%	
General and administrative	(88)	-5%	(74)	-4%	(78)	-4%	20%	13%	
Financial Result	(599)	-31%	(226)	-12%	(260)	-14%	165%	130%	
Other operating (expenses) income	825	42%	(11)	-1%	137	7%	-7650%	503%	
Operating Income	527	27%	60	3%	100	5%	786%	427%	
Current Income taxes expenses	(592)	-30%	(15)	-1%	(28)	-1%	3770%	2043%	
Deffered Income taxes expenses	(121)	-6%	13	1%	(24)	-1%	-1011%	402%	
Net Income (Loss)	(185)	-9%	57	3%	48	3%	-423%	-483%	
Net Income (Loss) attributable to controlling equity interest	(187)	-10%	54	3%	47	3%	-443%	-499%	
Net Income (Loss) attributable to non-controlling equity interest	2	0%	3	0%	2	0%	-49%	-3%	
Depreciation, amortization and depletion	506	26%	458	25%	509	27%	10%	-1%	
EBITDA	1,632	83%	744	40%	870	47%	119%	88%	
Equity	-	0%	-	0%	(0)	0%	0%	0%	
Fair Value of Biological Assets	(66)	-3%	-	0%	(32)	-2%	0%	-	
Fixed Assets disposals	(609)	-31%	(3)	0%	(18)	-1%	19151%	3223%	
Accruals for losses on ICMS credits	22	1%	24	1%	27	1%	-8%	-19%	
Tax Credits/Reversal of provision for contingencies	(157)	-8%	(3)	0%	(93)	-5%	4793%	-	
EBITDA adjusted (*)	823	42%	762	41%	753	41%	8%	9%	

Income Statement - Consolidated (R\$ million)					
	2013		2012		2013 vs 2012
	R\$	AV%	R\$	AV%	(%)
Net Revenue	6,917	100%	6,174	100%	12%
Domestic Sales	576	8%	578	9%	0%
Foreign Sales	6,342	92%	5,596	91%	13%
Cost of sales	(5,383)	-78%	(5,237)	-85%	3%
Cost related to production	(4,608)	-67%	(4,545)	-74%	1%
Freight	(775)	-11%	(692)	-11%	12%
Operating Profit	1,535	22%	937	15%	64%
Selling and marketing	(348)	-5%	(298)	-5%	17%
General and administrative	(300)	-4%	(286)	-5%	5%
Financial Result	(2,054)	-30%	(1,696)	-27%	21%
Equity	-	0%	(1)	0%	-100%
Other operating (expenses) income	823	12%	354	6%	133%
LAIR	(344)	-5%	(990)	-16%	-65%
Current Income taxes expenses	(620)	-9%	(42)	-1%	-
Deffered Income taxes expenses	266	4%	334	5%	-20%
Net Income (Loss)	(698)	-10%	(698)	-11%	0%
Net Income (Loss) attributable to controlling equity interest	(706)	-10%	(705)	-11%	0%
Net Income (Loss) attributable to non-controlling equity interest	9	0%	7	0%	31%
Depreciation, amortization and depletion	1,862	27%	1,848	30%	1%
EBITDA	3,573	52%	2,555	41%	40%
Equity	-	0%	-	0%	0%
Fair Value of Biological Assets	(102)	-1%	(298)	-5%	-66%
Property, Plant and Equipment disposal	(581)	-8%	(1)	0%	-
Accruals for losses on ICMS credits	91	1%	90	1%	1%
Tax Incentive	(184)	-3%	(93)	-2%	0%
EBITDA adjusted	2,796	40%	2,253	36%	24%

Appendix III – Balance Sheet

BALANCE SHEET (R\$ million)								
ASSETS	Dec/13	Sep/13	Dec/12	LIABILITIES	Dec/13	Sep/13	Dec/12	
CURRENT	5,807	4,600	6,246	CURRENT	4,448	2,683	2,475	
Cash and cash equivalents	1,272	770	944	Short-term debt	1,474	1,288	1,138	
Securities	1,068	843	2,352	Reclassification related to the redemption - Bond 2020	1,498	-	-	
Derivative instruments	23	29	18	Derivative Instruments	107	79	54	
Trade accounts receivable, net	382	612	755	Trade Accounts Payable	587	577	436	
Inventories	1,266	1,385	1,183	Payroll and related charges	129	131	129	
Recoverable taxes	201	211	209	Tax Liability	56	41	41	
Assets available for sale	590	590	590	Dividends and Interest attributable to capital payable	2	0	2	
Accounts receivable - land and building sold	903	-	-	Liabilities related to the assets held for sale	470	470	470	
Others	103	160	195	Others	125	96	205	
	-	-	-					
NON CURRENT	3,014	3,092	2,640	NON CURRENT	7,811	9,113	10,499	
Marketable securities	48	-	-	Long-term debt	6,801	8,199	9,630	
Derivative instruments	71	72	26	Accrued liabilities for legal proceedings	129	85	105	
Deferred income taxes	968	1,211	880	Deferred income taxes , net	236	176	228	
Recoverable taxes	744	731	658	Tax Liability	0	79	78	
Fostered advance	726	718	740	Derivative instruments	451	389	264	
Others	457	360	336	Others	194	185	195	
Investments	47	41	41	SHAREHOLDERS' EQUITY - Controlling interest	14,445	14,614	15,134	
Property, plant & equipment , net	9,825	10,705	11,175	Issued Share Capital	9,729	9,729	9,729	
Biological assets	3,423	3,366	3,326	Capital Reserve	3	3	3	
Intangible assets	4,634	4,654	4,717	Statutory Reserve	3,109	3,296	3,816	
				Equity valuation adjustment	1,614	1,597	1,597	
				Treasury stock	(10)	(10)	(10)	
				Non controlling interest	46	47	37	
				TOTAL SHAREHOLDERS' EQUITY	14,491	14,661	15,171	
TOTAL ASSETS	26,750	26,457	28,145	TOTAL LIABILITIES	26,750	26,457	28,145	

Appendix IV – Statement of Cash Flows

UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOW (R\$ million)					
	4Q13	3Q13	4Q12	2013	2012
INCOME (LOSS) BEFORE TAXES ON INCOME	527	60	100	(344)	(990)
Adjusted by					
(+) Depreciation, depletion and amortization	506	459	509	1,863	1,848
(+) Unrealized foreign exchange (gains) losses, net	356	68	58	933	735
(+) Change in fair value of derivative financial instruments	103	(36)	32	215	184
(+) Fair value of biological assets	(66)	-	(32)	(102)	(298)
(+) Gain on sale of investments - Asset Light project	(799)	-	-	(799)	-
(+) (Gain)/loss on disposal of property, plant and equipment	190	(4)	(63)	218	(64)
(+) Interest and gain and losses in marketable securities	(19)	(23)	(25)	(90)	(144)
(+) Interest expense	138	144	165	576	682
(+) Financial charges of Eurobonds "Fibria 2020" partial repurchase transaction	7	56	-	350	151
(+) Impairment of recoverable ICMS	22	24	27	91	90
(+) Provisions and other	28	6	(52)	51	110
(+) Tax Credits	(77)	(3)	-	(91)	(93)
(+) Reversal of provision for contingencies	(102)	-	-	(116)	-
Decrease (increase) in assets	-	-	-	0	0
Trade accounts receivable	266	(132)	8	446	247
Inventories	79	(4)	110	(63)	45
Recoverable taxes	(23)	(42)	(24)	(144)	(17)
Other assets/advances to suppliers	66	(22)	(24)	(4)	(21)
Increase (decrease) in liabilities	-	-	-	-	-
Trade payable	(22)	35	40	107	58
Taxes payable	(19)	(14)	(6)	(18)	(38)
Payroll, profit sharing and related charges	(2)	23	(3)	1	(5)
Other payable	42	(33)	15	(35)	(32)
Cash provided by operating activities	-	-	-	-	-
Interest received	27	33	21	144	132
Interest paid	(125)	(125)	(179)	(602)	(651)
Income taxes paid	(403)	(4)	(11)	(423)	(15)
NET CASH PROVIDED BY OPERATING ACTIVITIES	699	465	665	2,164	1,914
Cash flows from investing activities	-	-	-	0	0
Acquisition of property, plant and equipment and forest	(317)	(303)	(256)	(1,190)	(1,002)
Advance for wood acquisition from forestry partnership program	(28)	(40)	(10)	(97)	(77)
Marketable securities, net	(273)	618	(335)	1,204	(661)
Cash from sale of investments - Asset Light project	500	-	-	500	-
Proceeds from sale of property, plant and equipment	(8)	9	254	37	275
Derivative transactions settled	(5)	(4)	(15)	(24)	(126)
Advance received related to assets held for sale	-	-	270	-	470
Installments paid for acquisition of Ensyn	-	-	(41)	-	(41)
Others	(0)	1	(1)	4	1
NET CASH USED IN INVESTING ACTIVITIES	(131)	281	(134)	434	(1,161)
Cash flows from financing activities	-	-	-	0	0
Borrowings	137	162	203	1,279	864
Repayments - principal amount	(218)	(704)	(437)	(3,320)	(2,411)
Premium paid in the Eurobonds "Fibria 2020" repurchase transaction	(6)	(43)	-	(237)	(62)
Net of capital increase	-	-	-	-	1,344
Other	(0)	(3)	4	1	6
NET CASH USED IN FINANCING ACTIVITIES	(87)	(588)	(230)	(2,276)	(258)
Effect of exchange rate changes on cash and cash equivalents	20	(6)	-	7	66
Net increase (decrease) in cash and cash equivalents	501	153	301	328	562
Cash and cash equivalents at beginning of year	770	618	643	944	382
Cash and cash equivalents at end of year	1,272	770	944	1,272	944

Appendix V – EBITDA and adjusted EBITDA breakdowns (CVM Instruction 527/2012)

Adjusted EBITDA (R\$ million)	4Q13	3Q13	4Q12
Income (loss) of the period	(185)	57	48
(+/-) Financial results, net	599	226	260
(+) Taxes on income	713	2	52
(+) Depreciation, amortization and depletion	506	458	509
EBITDA	1,632	744	870
(-) Fair Value of Biological Assets	(66)	-	(32)
(+/-) Loss (gain) on disposal of property, plant and equipment	(609)	(3)	(18)
(+) Impairment of recoverable ICMS	22	24	27
(-) Tax credits/reversal of provision for contingencies	(157)	(3)	(93)
EBITDA Ajustado	823	762	753

EBITDA is not a standard measure defined by Brazilian or international accounting rules and represents earnings (loss) in the period before interest, income tax and social contribution, depreciation, amortization and depletion. The Company presents adjusted EBITDA according to CVM Instruction no. 527 of October 4, 2012, adding or subtracting from the amount the provisions for losses on recoverable ICMS, loss (gain) on disposal of property, plant and equipment, the fair value of biological assets and tax credits from recovered contingencies to provide better information on its ability to generate cash, pay its debt and sustain its investments. Neither measurement should be considered as an alternative to the Company's operating income and cash flows or an indicator of liquidity for the periods presented.

Appendix VI – Economic and Operational Data

Exchange Rate (R\$/US\$)	4Q13	3Q13	2Q13	4Q12	3Q12	2013	2012	4Q13 vs 3Q13	4Q13 vs 4Q12	3Q13 vs 2Q13	4Q12 vs 3Q12	2013 vs 2012
Closing	2.3426	2.2300	2.2156	2.0435	2.0306	2.3426	2.0435	5.0%	14.6%	0.6%	0.6%	14.6%
Average	2.2755	2.2880	2.0666	2.0569	2.0289	2.1589	1.9540	-0.5%	10.6%	10.7%	1.4%	10.5%

Pulp sales distribution, by region	4Q13	3Q13	4Q12	4Q13 vs 3Q13	4Q13 vs 4Q12	2013	2012	2013 vs 2012
Europe	36%	35%	36%	3 p.p.	0 p.p.	39%	41%	-2 p.p.
North America	30%	31%	30%	-1 p.p.	-0 p.p.	28%	25%	3 p.p.
Asia	26%	26%	25%	0 p.p.	1 p.p.	24%	24%	0 p.p.
Brazil / Others	8%	9%	9%	-1 p.p.	-2 p.p.	9%	10%	-1 p.p.

Pulp price (US\$/t)*	Dec/13	Nov/13	Oct/13	Sep/13	Aug/13	Jul/13	Jun/13	May/13	Apr/13	Mar/13	Feb/13	Jan/13
Europe	770	772	772	774	791	805	821	819	812	801	791	784

*According to FOEX Index

Financial Indicators	Dec/13	Sep/13	Dec/12
Net Debt / Adjusted EBITDA (LTM*) (R\$)	2.8	3.0	3.4
Net Debt / Adjusted EBITDA (LTM*) (US\$)	2.6	2.9	3.3
Total Debt / Total Capital (gross debt + net equity)	0.4	0.4	0.4
Cash + EBITDA (LTM*) / Short-term Debt	3.2	3.2	4.5

*LTM: Last twelve months

Reconciliation - net income to cash earnings (R\$ million)	4Q13	3Q13	4Q12
Net Income (Loss) before income taxes	527	60	100
(+) Depreciation, depletion and amortization	506	459	509
(+) Foreign exchange and unrealized (gains) losses, net	356	68	58
(+) Fair value of financial instruments	103	(36)	32
(+) Fair value of biological assets	(66)	-	(32)
(+) Capital gain of investment's leasing	(799)	-	-
(+) Loss (gain) on disposal of Property, Plant and Equipment	190	(4)	(63)
(+) Interest on Securities, net	(19)	(23)	(25)
(+) Interest on loan accrual	138	144	165
(+) Financial charges on 2020 senior notes tender offer	7	56	-
(+) Accruals for losses on ICMS credits	22	24	27
(+) Provisions and other	28	6	(52)
(+) Tax Credits	(77)	(3)	-
(+) Reversal of provision for contingencies	(102)	-	-
Cash earnings (R\$ million)	812	751	718
Outstanding shares (million)	554	554	554
Cash earnings per share (R\$)	1.5	1.1	1.3